

Vantage Point

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Executive Conference - Washington, D.C. Great Leaders - Great Teams February 17-19, 2019 The Willard InterContinental Hotel



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We have a wonderful group of customers joining us in Washington, D.C. in just a few weeks. Our Executive Conference only happens every other year, so it is especially fun for me to see the networking and connections being made between our executives from all over the country.

We have two very wise and entertaining Agribusiness leaders: George Secor, President/CEO of

Sunrise Cooperative and Frank McDowell, CEO of New Vision Co-op, who have offered to share their team building expertise with the group and I'm looking forward to their presentations. Don Schlising, VP of Information Technology of Landmark Services will be talking about his company's usage of AgVantage Business Intelligence. Jeff Brandenburg of CliftonLarsonAllen LLP will be presenting a session on *What Separates a Good Team from a Great Team? An Accounting Perspective*. There are many other sessions on AgVantage EDGE Software, and more. An on-line version of our Executive Conference Brochure, registration, and hotel reservations may all be accessed from our home page, www.agvantage.com

Our Sunday, 2/17, Monuments & Memorials Tour & Brunch is full. We have almost 100 people heading to our Monday night "Top of the Town" Dinner, plus a Magician/Mentalist. Personally, I'm hoping for a clear night that evening as it will be fun to see the Washington DC Monuments up high from the venue. There is still some room for this event.

If you'd like to register—there's time, but register today! I've talked the hotel into extending our guest room block through Tuesday, January 29th. Fly into DCA (Ronald Reagan) for quickest access to the conference site.

AgVantage Winter Trade Show

**Minnesota Grain & Feed Show
Doubletree Hotel, Minneapolis, MN
March 5-6, 2019**

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New Software Releases & Coming Soon.....p. 2-4

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Updates on New Releases & Software Releases Coming Soon



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Newly Released Software: New Version 8 Releases—

Accounts Receivable

- Do not allow discounts on Grain Sales Items when sales area = N (441670)
- Change wording to Work Order # and Work Order Date when printing Work Order (443065)

Accounts Receivable Edge

- Show FLC and Department descriptions when filtering/searching for items (437188)
- Customer Portal – Activity Lookup by Customer (439524)
- Moving Aging Report from Customer Reports to Balances (440408)
- Add Flag Email – Show “S” records on invoice (444097)

Agronomy

- Blends to be billed report added date applied, filter for Staged Status, Stated Date (445906)

Agronomy Edge

- Ability to add price sheet comments and print. (393885)
- Print location numbers on work orders (416512)
- Populate product default quantity from the Agronomy Item Default File (418050)
- Show Total Acres when running the Spray Application report (433942)
- List lat/long of field on Spray Application Report (439156)
- Maintain staging file U6STAGE (439182)
- Show Farm Description in Order detail window in dispatch (440810)
- Change Mix Input title to Inventory Blend (440882)
- In Farms/Field display icon if boundary is assigned to field (440890)
- Order Reset Option (441416)
- Show Farm and Field Description in Scheduled Orders & Application screens (442465)
- Created a Shipping Document (444172)
- Print Spray Application Report from Agronomy Customer Portal (444195)
- Load default formula based on setting in Agronomy Constant file (444288)
- Show density and acres per batch on applicator screen (445085)
- Blends to be Billed report added staged status (449842)
- Breadcrumbs to allow the dispatcher to know where the applicator is in the field (444176)



Energy Edge

- Add zip code to the Energy Dispatch file (448776)

Feed

- New Medicated Feed Tags (447734)

Patronage

- 1099-Div letter wording change (448256)

*Please see our
Message Board for
many product enhancements
continuously available.*

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Payroll

- Washington State FLA information (440160)
- Ability to send message and attachments with Payroll Stub (444004)



AgVantagePC Energy

- File U7DRVSHFT created for Odometer and time tracking (395496)

AgVantagePC Feed Scale

- Weight Variance in Feed Scale (413722)

AgVantagePC Invoicing

- Look at U6FRMXA for operator and machine when available, print sequence lines (418992)
- Show Applied Date when print flag in U4PRFLG for Applied Date = 'Y' (433926)
- CDD Bring comment from anhydrous file over to PC INV (374783)

AgVantage Software Releases Coming Soon

Admin Edge

- Added authority for Edge Inventory (441004)

Accounts Payable

- If 1099 field is blank in the U2XOVER load from the vendor master U2VMSTR (450475)

Accounts Payable Edge

- Miscellaneous Check ability to change payee name (445530)
- Change the Location Box to allow user to key into that field (447927)
- Invoice Entry total the quantity column (446896)

Accounts Receivable Edge

- Edge balances – add the check number and the paid off date (437328)
- Customer Portal – Activity lookup by customer (439524)
- Changing heading from email for Invoices/Statements to Email Notifications (447092)
- Inventory Balances changes in the Item Portal (435031)
- Customer Balances – add discount amounts (440284)

Grain

- Grain Hauling – create G/L entries for company trucks and not customer pay (407163)
- Transfer Loads to different control numbers (343192)
- Grain Hauling – create G/L entries for company trucks and not customer pay (407163)
- Sales/Purchase Contracts – Add flag to force entry of future month/year on contracts (424836)

*For pricing
info, please contact
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Grain Edge

- Transfer Loads to a different control number (343192)
- CDD Activate the purchase adjustment amount field (405239)
- Print Sales Contract Document (380277)
- Lot Maintenance (381671)
- Maintain Crop Conversion File (381672)
- Today's loads by load number & customer name (393828)
- Advances Maintenance for Sales (344512)
- Document Numbers (381665)
- Laser Shipment Invoice Setup (381659)
- Generate Settlement Check Listing by check date (444834)
- Grain Constants File (447713)
- Bin Maintenance (381667)
- Open Trades Report (386466)
- Grain/Loss on Closed Trades report (386470)



Feed Edge

- Import Brill Rations (343728)
- List Feed Additives (343736)

HR Edge

- Job classification file set up (438114)
- Employee Performance Review (438511)
- Employee History (438557)
- Pension Type Setup File (438325)
- HR Work Comp Info (438537)

Inventory Edge

- Transfers and Miscellaneous Adjustments (440557)
- Location Transfers and Miscellaneous Adjustments (440557)

Payroll Edge

- Constant Master Maintenance (438632)
- Federal Tax Maintenance (439033)
- State Tax Maintenance (439132)
- GL look up drop down offers choice of GL number (441188)
- Maintenance for Payroll deductions (438872)
- Payroll work code maintenance (438902)
- Federal Tax Code lookup and drop down (444316)

Reports Edge

- Commodity DPR Hedging (400346)

AgVantagePC Feed Scale

- Weight Variance from Feed constant file warning (413722)

*We hope to see you
In Washington, DC!*